

Select your course below (Please indicate <input checked="" type="checkbox"/> required service(s)) Aust' National Qualifications issued by Connect Skills Institute RTO# 31474	*Investment \$AU Price includes GST (where applicable) Per Person
<input type="checkbox"/> BSB51918 Diploma of Leadership & Management Progress your career and gain an Aust' National Qualification. Flexible delivery, face-to-face and/or online. Duration up to 12 months - qualifications issued by Connect Skills Institute RTO# 31474 <p style="text-align: right;">Duration up to 1 year</p> <input type="checkbox"/> CPD training blended delivery (F2F and online) for licensed agents – Plus Pathway to gaining a nationally recognised Diploma qualification – compliant with Real Estate Industry Reforms 2019. <i>* additional online training may be required to gain accreditation of Diploma level unit.</i>	Qualification \$5,527 <input type="checkbox"/> ~* CSI Special Offer ~* Payment Plan POA <input type="checkbox"/> Or Pay upfront \$4,447 <input type="checkbox"/> CPD – 12 points online \$ 160 <input type="checkbox"/> CPD – 12 CPD points \$ 227 <input type="checkbox"/> CPD – pathway per unit \$ 337 <input type="checkbox"/> On-site/group rates available
<input type="checkbox"/> Leadership Evolves three day event. Pathway to BSB51918 Diploma of Leadership & Management (live and online blended) – Leadership training using the latest innovations in neuroscience, sales excellence and legislation compliant. <i>* additional online training may be required to gain accreditation of unit BSBMGT605</i>	2.5 days \$997 <input type="checkbox"/> 1 day pass \$337 <input type="checkbox"/> pay by installment 3 x \$337 <input type="checkbox"/>
<input type="checkbox"/> Leadership Coaching Discover how you can create ripples of change by immersing yourself in a new mindset transforming your leadership style. <p style="text-align: right;">Typical coaching session duration – 1 ½ - 2 hours</p>	3 x pack \$497 <input type="checkbox"/> F2F Casual \$217 <input type="checkbox"/> Skype/Phone/DIY \$167 <input type="checkbox"/>
<input type="checkbox"/> COR - Certificate of Registration If you want to work in the real estate industry you must have a property certificate of registration and work under the supervision of a fully licensed agent. This training is offered online or upon request, can be delivered on-your-site	online \$POA <input type="checkbox"/> webinar + online \$POA <input type="checkbox"/> on-your-site \$POA <input type="checkbox"/>
<input type="checkbox"/> LREA – Upgrade course - Certificate IV in Property CPP40307 Upgrade from Certificate of Registration to a full real estate license. Certificate holders can choose to upgrade to a full real estate license. That means you can start your own business and be your own licensee-in-charge, work for another agency and be the licensee-in-charge; or work for another agency as a sales agent or a property manager for a wage or commission only. Free to be whoever you choose to be!	online \$POA <input type="checkbox"/> webinar + online \$POA <input type="checkbox"/> on-your-site \$POA <input type="checkbox"/>

Contact Name:	
Mobile:	
Email:	

Pay via Credit card, direct deposit, at any Commonwealth Bank of Australia , PayPal or eWay online!

Payment Method Options Details (See terms & Conditions for full details)		
<input type="checkbox"/> Visa <input type="checkbox"/> MasterCard <input type="checkbox"/> Cheque <input type="checkbox"/> Cash	<input type="checkbox"/> Direct Deposit	<input type="checkbox"/> Apply for Interest Free Terms
_____ / _____ / _____ / _____ Exp: __ / __ Signature: NOTE: a 1% surcharge is payable on credit card payments	Real Focus Pty Ltd Commonwealth Bank BSB: 062-300 Account: 1050 7802	Total payment must be complete prior to nominated timeframe of coaching/training .e.g. \$5,527 <input type="checkbox"/> 3 payments @ \$ 1,843 each <input type="checkbox"/> 10 payments @ \$ 553 each <input type="checkbox"/> 12 payments @ \$ 461 each Prices effective 010419

TRAINING SCHEDULE Oct 2019 to June 2020

Connect Skills Institute - Dymocks Building Sydney RTO# 31474

Description	Start Date	End Date	Duration
Leadership Evolves - PATHWAYS - SYDNEY CBD			
Leadership Evolves CSI Sydney * Diploma Leadership & Man'	Mon 9 Mar 20	Wed 11 Mar 20	9:30am – 5:30pm
Leadership Evolves CSI Sydney * Diploma Leadership & Man'	Mon 8 Jun 20	Wed 10 Jun 20	9:30am – 5:30pm
Leadership Evolves - PATHWAYS - Ramada BALLINA			
Leadership Evolves * Diploma Leadership & Management	Sun 9 Feb 20	Tue 11 Feb 20	9:30am – 5:30pm
Leadership Evolves * Diploma Leadership & Management	Mon 22 Jun 20	Wed 24 Jun 20	9:30am – 5:30pm
Leadership Coaching			
Phone/skype	Weekly / monthly		7:00pm – 8:30pm
Real Estate CPD training			
Ballina	Fri 4 Oct 19 Sun 9 Feb Mon 22 Jun 20		9:00am – 1:00pm
Sydney	Thu 17 Oct 19 Mon 9 Mar & 8 Jun 20		9:00am – 1:00pm
NSW Certificate of Registration – Real Estate			
Live webinar + self paced online CPPDSM4080A Work in the real estate industry	Wed 13 Nov 19		6:30 – 8:00 pm
Live webinar + self paced online CPPDSM3019B Communicate with clients as part of agency operations.	Wed 20 Nov 19		6:30 – 8:00 pm
self paced online learning / assessment CPPDSM4080A Work in real estate CPPDSM3019B Communicate with clients CPPDSM4007A Legal & ethical (PM) and CPPDSM4008A Legal & ethical (Sales)	Anytime	Within 12 months	At your own pace, up to 12 months
Upgrade COR to LREA - CPP40307 Cert IV in Property Services (Real Estate)			
Live F2F workshop + online BSBLED401A Develop teams & individuals. CPPDSM4056A Manage conflict & disputes in the property industry. CPPDSM4005A Establish and build client-agency relationships CPPDSM4017A Negotiate effectively in property transactions.	Wed 4 Dec 19 Wed 22 Jan 20 Wed 11 Mar 20	Fri 6 Dec 19	9:30am – 5:30pm
CPPDSM4004A Conduct auction CPPDSM4019A Prepare for auction and complete sale CPPDSM4014A Market property for sale	Fri 6 Dec 19 Fri 24 Jan 20 Fri 13 Mar 20	Sat 7 Dec 19	9:30am – 5:30pm



