

Select your preference below (Please indicate <input checked="" type="checkbox"/> required service(s)) Agent-Auctioneering Training & Service – Property Matrix OPENN Negotiation	*Investment \$AU Price includes GST Per Auction Effective 010720
<input type="checkbox"/> Property Matrix Network – monthly fee for agent access to REA; CoreLogic LockedOn CRM	\$160 <u>Monthly fee</u> <input type="checkbox"/>
<input type="checkbox"/> Coach Agent 4-6 week campaign coaching of listing/buyer agents. Includes coaching through to and including Final Bidding Stage - Evelyn Remote Auctioneer Agent must complete OPENN Negotiation online training (2 hours) \$99	\$330 <input type="checkbox"/>
<input type="checkbox"/> Conjunction Agency Engage agent under Conjunction agreement e.g. Commission 2.2% <u>LESS</u> all related cost of selling property- 50:50 share of NET commission includes Auctioneer fee. (Vendor Paid Marketing Campaign is essential). *****	<u>Net commission</u> <input type="checkbox"/> Sold – expenses → 50:50 split
<input type="checkbox"/> Engage Listing-Sales Agent Vendor full service 4-6 week campaign and OPENN Auction. Advertised Listing on www.realestate.com.au ; OPENN portal; Agreed Marketing; Auctioneer fee. (Vendor paid marketing campaign is essential)	\$2.2 % of sale price <input type="checkbox"/>
<input type="checkbox"/> * DIY Homeowner 4-6 week campaign and OPENN Auctioneering service Vendor registered with FSBO or similar. vendor will do own OFI to generate leads. Property Matrix agent negotiates follows up buyers through to Final Bidding Stage. Includes Listing on OPENN; realestate.com.au; Professional Photography; Video; Auctioneer	\$5,500 <input type="checkbox"/>
<input type="checkbox"/> <u>Cost of DIY Marketing with For Sale By Owner or similar is additional</u> * Auctioneer Price for Final Bidding Stage, Exchange and Post Auction transactions	\$1,650 <input type="checkbox"/>

<input type="checkbox"/> CPD training for Class 1 LIC and Class 2 LREA - compliant with Real Estate Industry Reforms release March 2020. Compulsory and Elective training available	Blended CPD – 3 hours \$ 110 <input type="checkbox"/> On-site or online
<input type="checkbox"/> Leadership Evolves three day event. Leadership training using the latest innovations in neuroscience unlocking secrets of driving high-performance teams.	2.5 days \$997 <input type="checkbox"/> 1 day pass \$337 <input type="checkbox"/> pay by instalment 3 x \$337 <input type="checkbox"/>
<input type="checkbox"/> Coaching Leaders Discover how you can create ripples of change by immersing yourself in a new mindset transforming your leadership style.	3 x pack \$497 <input type="checkbox"/> F2F Casual \$217 <input type="checkbox"/> Skype/Phone \$167 <input type="checkbox"/>

Contact Name	<input style="width: 100%;" type="text"/>
email-mobile	<input style="width: 100%;" type="text"/>

Payment Method Options Details <input type="checkbox"/> Monthly <input type="checkbox"/> Upfront payment (See terms & Conditions)		
<input type="checkbox"/> Visa <input type="checkbox"/> MasterCard <input type="checkbox"/> Cheque <input type="checkbox"/> Cash	<input type="checkbox"/> Direct Deposit	<input type="checkbox"/> Additional advertising costs
____ / ____ / ____ / ____ Exp: __ / __ Signature: NOTE: a 1% surcharge is payable on credit card payments	Real Focus Pty Ltd Commonwealth Bank BSB: 062-300 Account: 1050 7802	Total payment required from vendor upon invoice <input type="checkbox"/> REA <input type="checkbox"/> Domain <input type="checkbox"/> OPENN Negotiation portal <input type="checkbox"/> Auctioneer fee <input type="checkbox"/> Newspaper – Print Media